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# "Profitable Mineral Management"

BREAKFAST SERIES for Surface and Mineral Owners Admission by Invitation Only

TOPIC: Recap Seminar #1

LOCATION: San Antonio Petroleum Club

8620 N New Braunfels, Suite 700 San Antonio, TX 78217-6363

P 210.824.9014 F 210.829.5443

TIME: 7:30 AM Breakfast - 8:00 AM Presenters - 8:50 AM Questions & Answers

INTRODUCTIONS: Trey Scott - Trinity Mineral Management, President

PODCAST: History of Oil Podcast

https://itunes.apple.com/us/podcast/a-history-of-oil/id378694504

#### A History of Oil

By History of Oil

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Free

Category: History Language: English

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★★★★★ 29 Ratings

Links

Podcast Website

#### Description

A weekly podcast on the History of Oil: the need - and the greed - that have defined the modern age.

		NO. 13 NO.	21 22 22	72.0	
	Name	Description	Released	Price	
-1	A History of Oil, N CLEAN	New Episodes! i	6/6/13	Free	View In iTunes
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#### THIS MONTH:

### Recap Seminar #1:

- Surface Issues (Non-Royalty)
- Oil and Gas Inventories
- GIS Mapping & Regional Exploration Analysis

#### **UPCOMING:**

Recap: Preliminary Evaluation, Oil and Gas Lease Negotiation and Compliance	Tue, August 20, 2013
Recap: Royalty Detail Maintenance, Diagnostic Review, Surface Inspections (Royalty)	Tue, September 17, 2013
Recap: Royalty Audit, Inactive Wells HB-2259, Top 10.5 Oil and Gas Cases	Tue, October 15, 2013
Recap: Severance Tax, Ad Valorem Tax, Non-Participating Royalty Interests	Tue, November 19, 2013

#### PRESENTERS:

## **Trey Scott – Trinity Mineral Management, President**

• Surface Issues (Non-Royalty): Trey Scott will share about pipelines, seismic and the (3) P's: price, placement & paper. He will also talk about water and the top 10 lease concerns.

# Chris Bachman - Trinity Mineral Management, Project Manager

• Oil and Gas Inventories: Chris Bachman will share about the fact that we must know where we are in order to make plans to get where we want to be.

## Bill Sherland - Trinity Mineral Management, Project Manager

• GIS Mapping & Regional Exploration Analysis: Bill Sherland will speak about GIS Mapping and how to apply it to Oil and Gas Management.

# E.O. (Trey) Scott, III, CPL 7373 Broadway, Ste. 306 San Antonio, TX 78209 210.829.4889

With a career spanning over 3 decades, Mr. Scott has worked in oil and gas for a total of 37 years, including summers on a drilling rig both onshore and in the Gulf of Mexico, between college semesters at Texas Tech University.

Mr. Scott is a Certified Professional Landman. In 1979, he went to work for an oil and gas lease broker in Corpus Christi, Texas as a field Landman. His duties consisted of mineral title research, oil and gas lease negotiations and title curative. In 1981, Mr. Scott opened his own office as an independent Landman, overseeing several lease brokers and successfully acquiring hundreds of oil and gas leases. Mr. Scott's experience in the oil and gas industry includes an inhouse position with a San Antonio based Exploration & Production Company where his duties included many aspects of oil and gas exploration, development and gas marketing.

After his time on the industry side of oil and gas, Mr. Scott began an association with a local Oil & Gas Mineral Company where he successfully acquired mineral and royalty interest in several hundred producing oil and gas wells across the United States. Mr. Scott is currently involved in all aspects of managing oil and gas royalty portfolios, including the development of databases and software for oil and gas management.

Subsequently, Mr. Scott started adding to his client list several South Texas ranches, where his responsibilities include overseeing and managing all aspects of mineral and royalty ownership including lease compliance and royalty audits, in addition to surface operations from drilling locations, pipelines, surface facilities, remediation and environmental issues.

In September of 2005, at the request of some key clients, Mr. Scott expanded his services by founding Trinity Mineral Management, LTD., where Mr. Scott is currently the Managing Partner.

Mr. Scott is a member of the Texas Land and Mineral Owner Association where he is currently serving as Vice-President, the San Antonio Association of Professional Landmen where he served as President and as Education Chairman and the American Association of Professional Landmen. He also served on Texas Railroad Commissioner David Porter's Eagle Ford Task Force.

Chris Bachman Project Manager 7373 Broadway, Ste. 306 San Antonio, TX 78209 210.829.4889

Mr. Bachman joined Trinity in May 2011 and offers Clients a diverse background in oil & gas having worked as a landman and then in marketing & sales for both an exploration company and a geophysical service company.

In addition to his oil & gas experience, Mr. Bachman has an extensive background in commercial real estate brokerage and land development, where his responsibilities included construction & utility contracts, proformas & financial analysis, project design & coordination with engineers, and government approvals and compliance.

Mr. Bachman grew up in San Antonio and graduated with a degree in General Business from Texas Tech University.

William (Bill) Sherland Project Manager/Lead Map Developer 7373 Broadway, Ste. 306 San Antonio, TX 78209 210.829.4889

Mr. Sherland joined Trinity Mineral Management in January 2006. His oil and gas experience began as a mapping technician. Mr. Sherland has trained with GIS specialist Shawn Vickers of Kiva Consulting.

Prior to coming on board at Trinity Mineral Management, Mr. Sherland spent five years working in the Telecom industry with WorldCom and also has many years experience in the automotive service industry.

Due to his expertise and training with Mr. Scott, Mr. Sherland's role has expanded rapidly at Trinity. He has become an experienced Project Manager assisting our Clients with their various needs which include, but are not limited to, mapping projects, field inspections and reporting of same.

Mr. Sherland's experience and personality has positioned him to be a vital resource for Trinity's Clients. His knowledge of surface operations and ability to document issues with photographic field inspection reports is critical in his role between surface/royalty owners and the oil companies.